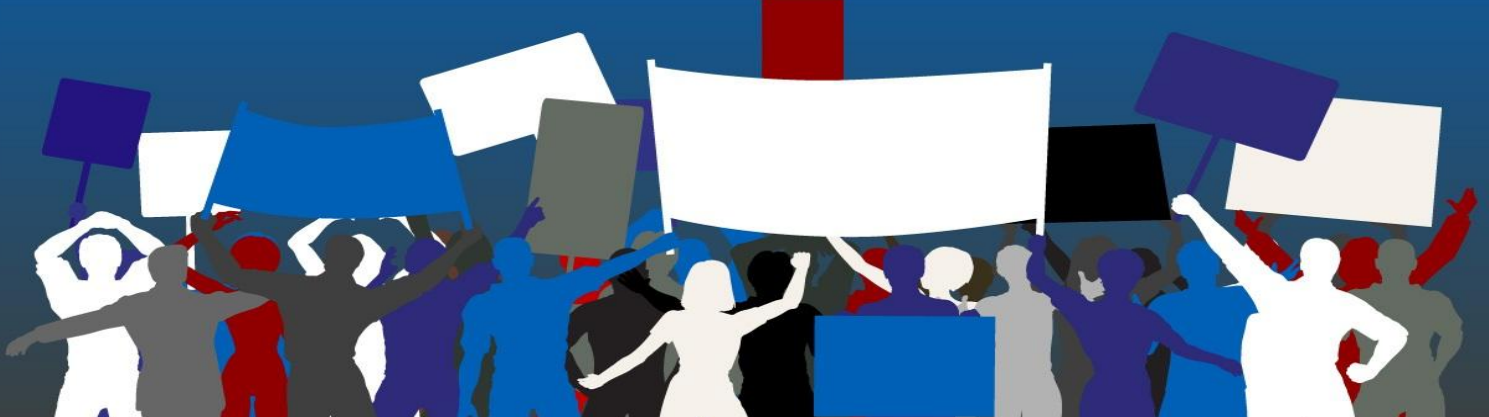


Hitting the Reset Button:

How New Fiscal Realities Demand a Different Approach for Public Sector Bargaining



WHEN

Thursday, September 8, 2011

8:00 – 8:30 a.m.

Breakfast & Registration

8:30 – 10:30 a.m.

Program

WHERE

Offices of Stearns Weaver Miller
150 West Flagler Street, 3rd Floor
Miami, Florida 33130

COST

\$20.00/Person

Includes breakfast, program and materials. Complimentary parking.

RSVP TO

derrichetti@stearnsweaver.com

MORE INFORMATION

305.789.3301 or

derrichetti@stearnsweaver.com

Approved CLE Credits:

- 2.5 General Credits

- 2.5 City, County, Local
Government

- 2.0 Labor and Employment

Approved for 2.0 Recertification
Hours by HRCI

STEARNS WEAVER MILLER WEISSLER ALHADEFF & SITTERSON, P.A.

Breakfast Seminar Series

Traditionally, being represented by a public sector union meant higher wages, better pensions, and more job security in each successive collective bargaining agreement. The game has changed. Going forward, collective bargaining in the public sector will more closely resemble the private sector. It is no longer a foregone conclusion that wages and benefits will continue to rise incrementally. In fact the opposite is true. Municipalities and public sector labor unions must work to restructure current wages and benefits to ensure future sustainability. Is your municipality ready?

The seminar will explore:

- **Developing effective bargaining strategies for your municipality**
- **Achieving a sustainable future path by bringing the realities of the private sector to the public sector while maintaining positive labor relations with public servants**
- **Navigating the battle over the deficits and tightening budgets through the next several election cycles**

Presented by:

Murray A. Greenberg, Of Counsel, Former Miami-Dade County Attorney

Jimmy L. Morales, Shareholder, Former Miami-Dade County Commissioner

Lisa Berg, Shareholder

Russell Hamilton, Shareholder

Rene Ruiz, Shareholder

The panel has extensive experience in municipal law and traditional labor law, including union organizational campaigns, representation of employers before the Florida Public Employees Relations Commission, training supervisors to avoid unfair labor practice charges, litigation of unfair labor practice charges, negotiation of collective bargaining agreements, development of policies and procedures to maintain a union-free workplace, arbitrating grievances, and establishing positive working relationships with unions while accomplishing the employer's goals.